

## Message Text

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17

ACTION NEA-09

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 DRC-01 ( ISO ) W

----- 121583

R 250609Z JUL 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

SECSTATE WASHDC 0349

INFO AMEMBASSY ABU DHABI

USING ALGIERS

AMEMBASSY BEIRUT

AMEMBASSY BONN

AMEMBASSY DAMASCUS

AMEMBASSY JIDDA

AMEMBASSY LONDON

AMEMBASSY MANAMA

AMEMBASSY TEHRAN

AMEMBASSY TRIPOLI

LIMITED OFFICIAL USE KUWAIT 3132

BEIRUT PASS USINT BAGHDAD

E.O. 11652: N/A

TAGS: BMEP, ETRN, EFIN, KU

SUBJECT: ARAB COMPANY TO ORDER NEW TANKERS

REFS: (A) KUWAIT A-36, MAY 15, 1974 (B) KUWAIT 2341

(C) BEIRUT A-119, JUNE 18, 1974 (D) KUWAIT 2605

(E) KUWAIT 2687

1. EMBASSY HAS RECEIVED THE FOLLOWING LETTER FROM MR. ABDUL-  
RAHMAN SULTAN, MANAGING DIRECTOR, ARAB MARITIME PETROLEUM TRANS-  
PORTATION COMPANY:

BEGIN TEXT

THIS COMPANY IS NOW ADDRESSING ITSELF TO THE REFERRED PROGRAM  
FOR THE PURPOSE OF INVITING TENDERS FOR THE FOLLOWING TYPE OF  
VESSELS:

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1-80,000-150,000 DWT (M) CRUDE OIL TANKERS

2-50,000-100,000 DWT (M) DIRTY PRODUCT TANKERS

3-40,000-70,000 DWT (M) CLEAN PRODUCT TANKERS

WE HAVE IN THIS CONNECTION FORWARDED SPECIFICATIONS COMPRISING  
TECHNICAL AND MONETARY REQUIREMENTS AND/OR QUESTIONS TO THE  
FOLLOWING SHIP(S) SIC IN YOUR COUNTRY.

1. AVONDALE SHIPYARDS, INC.
2. BETHLEHEM STEEL CORPORATION.
3. INGALLS SHIPBUILDING CORP.
4. MARYLAND SHIPBUILDING & DRYDOCK CO.
5. NATIONAL STEEL & SHIPBUILDING CO.
6. NEWPORT NEWS SHIPBUILDING & DRY
7. SUN SHIPBUILDING & DRY DOCK CO.

IF YOU KNOW OF ANY OTHER SHIPYARD WHO ARE CAPABLE OF BUILDING  
VESSELS OF THE ABOVE SIZE AND TYPE, PLEASE LET US KNOW AND WE  
SHALL ONLY BE TOO PLEASED TO FORWARD RELEVANT TENDER DOCUMENTS.  
END TEXT

2. REQUEST COMMERCE CONTACT ALL OF THE ABOVE LISTED SHIP-  
YARDS AND URGE THEM TO COMPETE FOR THE OUTLINED TENDERS, OR AT  
MINIMUM GIVE AMPTC THE COURTESY OF A REPLY. IF COMMERCE KNOWS  
OF OTHER SHIPYARDS IT BELIEVES WOULD BE INTERESTED IN SUCH  
TENDERS REQUEST WE BE FURNISHED THEIR NAMES AND ADDRESSES SOONEST.

3. COMMENT: WILLINGNESS AMPTC AND OTHERS HERE TO DEAL WITH US  
SHIPYARDS (PROVIDING, OF COURSE, THEIR PRICES AND DELIVERY DATES  
COMPETITIVE) IS EVIDENCE THAT LACK OF US INTEREST OR CAPABILITY  
IS MAIN STUMBLING BLOCK TO US GETTING ANY SHARE OF THESE LARGE  
CONTRACT AWARDS. REF E PROVIDED INFO ON AMPTC INTENTIONS AND  
REQUESTED GUIDANCE FROM COMMERCE AND INVITED COMMENT FROM INFO  
ADDRESSEES AND HOW WE COULD BEST CAPITALIZE ON SPATE  
OF SHIPBUILDING ORDERS EMANATING FROM THE MIDDLE EAST WHICH  
ESPECIALLY NOTICEABLE IN KUWAIT. TO DATE, WE HAVE HAD NO  
RESPONSE. WE BELIEVE IT IMPORTANT THAT QUESTIONS RAISED IN REF  
E BE DEALT WITH ESPECIALLY IN VIEW OF THE FACT COMMERCE  
SPECIFICALLY REQUESTED WE AGAIN RAISE POSSIBILITY US COMPANIES  
PARTICIPATING IN CONSTRUCTION THESE SHIPS.

STOLTZFUS

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NNN



## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, PROCUREMENT, PETROLEUM TRANSPORTATION, CARGO SHIPS, INVESTMENT OPPORTUNITIES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 JUL 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** kelleyw0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
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**Image Path:**  
**ISecure:** 1  
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**Original Previous Handling Restrictions:** n/a  
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**Secure:** OPEN  
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**Subject:** ARAB COMPANY TO ORDER NEW TANKERS  
**TAGS:** BGEN, ETRN, EFIN, KU, US, AMPTC  
**To:** COM STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005